

Opening speech of Andrea De Candido (Deputy Head of Unit industrial policy and security research at DG HOME) at the occasion of BroadWay's briefing event on September 13th 2018 in Brussels

The security market is fragmented by nature and there is also a misalignment between needs and offers.

Research should be led by a capability driven approach. That is already used in the military sector and has proven to be efficient. Thus, it should be transposed in the civilian one. Pre-Commercial Procurement is a new instrument in the field of security. Everything should start with a consolidated group of users which identifies their common needs. PCP gives the opportunity to compare different solutions approaches and to bring more completion and allow more comers to join the market.

Therefore, BroadWay as the first PCP in the field of Security, will test this mechanism and its results will be carefully scrutinized.

The European commission intends as well to reinforce the strength of the security market and is open to dialogue with industry and research.

Communicating on research results is also key. In order to foster these exchange, the European Commission will further develop the Community of Users (CoU) and involve the different DGs concerned (DG Home, DG Humanitarian Affairs, Dg Environment, DG Sante...).

This year, the European Commission will also organize its annual security event in Brussels with a large exhibition area devoted to EU funded projects. BroadWay is invited to present (first week of December).